# Multinomial Models 

Week 8<br>POLS 8830: Advanced Quantitative Methods

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- Compare outcomes 1-2, 2-3, and 3-1
- Occasionally used to estimate models with ordinal dependent variables
- Useful in determining whether dependent variable is truly ordinal
- Tradeoff involves a loss of efficiency compared to ordered logit because not all information is used in multinomial model (lose the ordering)


## Example: Venezuelan Parties

- Suppose a nominal dependent variable tracks three political party choices available to Venezuelan voters:
- A - Acción Democrática
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- Dataset contains observations across all categories $\mathrm{N}_{\mathrm{A}}, \mathrm{N}_{B}$, and $\mathrm{N}_{c}$
- Also contains a set of independent variables $\mathbf{X}$


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- To examine the effects of $\mathbf{X}$ on the probability of outcome $A$ versus outcome $B$ :
- We need to select observations $\mathrm{N}_{A}$ and $\mathrm{N}_{B}$
- Then estimate a binary logit with only those observations

$$
\ln \left[\frac{\operatorname{Pr}(A \mid \mathbf{X})}{\operatorname{Pr}(B \mid \mathbf{X})}\right]=\beta_{0, A \mid B}+\beta_{1, A \mid B} \mathbf{X}
$$

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- Using only observations $\mathrm{N}_{B}$ and $\mathrm{N}_{C}$

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- However, do we need to estimate all 3 logit equations?
- If we know how $\mathbf{X}$ affects the probability of $A$ versus $B$, and how $\mathbf{X}$ affects the probability of $B$ versus $C$, do we not also know how $\mathbf{X}$ affects the probability of A versus C already?

$$
\ln \left[\frac{\operatorname{Pr}(A \mid \mathbf{X})}{\operatorname{Pr}(B \mid \mathbf{X})}\right]+\ln \left[\frac{\operatorname{Pr}(B \mid \mathbf{X})}{\operatorname{Pr}(C \mid \mathbf{X})}\right]=\ln \left[\frac{\operatorname{Pr}(A \mid \mathbf{X})}{\operatorname{Pr}(C \mid \mathbf{X})}\right]
$$

## Intuition Underlying the Multinomial Logit

- Since the left-hand side of the equations form a linear combination, we can rewrite the right-hand side as well

$$
\left(\beta_{0, A \mid B}+\beta_{1, A \mid B} \mathbf{X}\right)+\left(\beta_{0, B \mid C}+\beta_{1, B \mid C} \mathbf{X}\right)=\left(\beta_{0, A \mid C}+\beta_{1, A \mid C} \mathbf{X}\right)
$$

## Intuition Underlying the Multinomial Logit

- This allows us to separately examine the intercept terms and the slope coefficient terms

$$
\begin{aligned}
& \left(\beta_{0, A \mid B}\right)+\left(\beta_{0, B \mid C}\right)=\left(\beta_{0, A \mid C}\right) \\
& \left(\beta_{1, A \mid B}\right)+\left(\beta_{1, B \mid C}\right)=\left(\beta_{1, A \mid C}\right)
\end{aligned}
$$

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- In sum the results of the binary logit for $A$ versus $C$ can be derived from the results of the binary logits for $A$ versus $B$ and $B$ versus $C$
- What is the problem here?


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- The reason involves the use of different observations for the sample estimates
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- Sample two has $\mathrm{N}_{B}+\mathrm{N}_{C}$ observations


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- This result is valid only for the population parameters and does not remain valid for the sample estimates
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- Sample one has $\mathrm{N}_{A}+\mathrm{N}_{B}$ observations
- Sample two has $\mathrm{N}_{B}+\mathrm{N}_{C}$ observations
- Therefore, deriving results for a sample with $\mathrm{N}_{A}+\mathrm{N}_{C}$ observations is not possible
- The solution: the multinomial logit model, which estimates the equations simultaneously


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- Sample two has $\mathrm{N}_{B}+\mathrm{N}_{C}$ observations
- Therefore, deriving results for a sample with $\mathrm{N}_{A}+\mathrm{N}_{C}$ observations is not possible
- The solution: the multinomial logit model, which estimates the equations simultaneously
- This approach uses the data more efficiently and does not leave us susceptible to this problem


## Mechanics of the Multinomial Logit

- Relies on the logistic distribution


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- Relies on the logistic distribution
- Simultaneously examines the following equations:

$$
\begin{aligned}
& \frac{\operatorname{Pr} A}{\operatorname{Pr} C}=e^{\mathbf{x} \beta_{A}} \\
& \frac{\operatorname{Pr} B}{\operatorname{Pr} C}=e^{\mathbf{x} \beta_{B}}
\end{aligned}
$$

- Note: One outcome is maintained as a baseline category (in this example C).


## Mechanics of the Multinomial Logit

- Since the 3 alternatives together combine to explain all possible outcomes, we can infer the following:

$$
\begin{aligned}
& \operatorname{Pr} A=\frac{e^{\mathbf{X} \beta_{A}}}{1+e^{\mathbf{x} \beta_{A}}+e^{\mathbf{x} \beta_{B}}} \\
& \operatorname{Pr} B=\frac{e^{\mathbf{x} \beta_{B}}}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}} \\
& \operatorname{Pr} C=\frac{1}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}}
\end{aligned}
$$

## Mechanics of the Multinomial Logit

- Therefore the likelihood function becomes:

$$
\begin{aligned}
& L\left(\beta_{2}, \ldots, \beta_{J} \mid \mathbf{y}, \mathbf{X}\right)= \\
& \quad \prod_{i} \frac{e^{\mathbf{x}_{i} \beta_{A}}}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}} \prod_{j} \frac{e^{\mathbf{x}_{j} \beta_{B}}}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}} \prod_{k} \frac{1}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}}
\end{aligned}
$$

## Mechanics of the Multinomial Logit

- And the log-likelihood becomes:
$\ln L\left(\beta_{2}, \ldots, \beta_{J} \mid \mathbf{y}, \mathbf{X}\right)=$
$\sum_{i} \frac{e^{\mathbf{x}_{i} \beta_{A}}}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}}+\sum_{j} \frac{e^{\mathbf{x}_{j} \beta_{B}}}{1+e^{\mathbf{X}^{3}}+e^{\mathbf{X} \beta_{B}}}+\sum_{k} \frac{1}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}}$


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- In the previous example, if "Acción Democrática" is the baseline category, the likelihood of voting for "COPEI" would be interpreted with respect to the baseline likelihood of voting for "Acción Democrática"


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- Interpretation of coefficients always conducted with respect to the baseline (or comparison) category
- This is also true of interpreting marginal effects or predicted probabilities
- In the previous example, if "Acción Democrática" is the baseline category, the likelihood of voting for "COPEI" would be interpreted with respect to the baseline likelihood of voting for "Acción Democrática"
- Similarly, the likelihood of voting "Other" would be interpreted with respect tot he baseline likelihood of "Acción Democrática"


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- Moreover, to calculate predictions for the baseline category (regardless of which one is chosen) it must be estimated separately (using a different baseline)


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- We use the relevel() function
- Moreover, to calculate predictions for the baseline category (regardless of which one is chosen) it must be estimated separately (using a different baseline)
- Remember that changing the baseline category necessarily changes the coefficients of the model (When will they not change?)
- Most analysts simply exclude a discussion of the baseline category (often requires a theoretical reason to justify picking one category as the baseline)


## Estimating a Multinomial Logit in R

- There are two primary ways to estimate this in R:
- mlogit package
- nnet package
- mlogit requires a great deal more effort in data cleaning and preprocessing
- nnet estimates converge to mlogit


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- mlogit package
- nnet package
- mlogit requires a great deal more effort in data cleaning and preprocessing
- nnet estimates converge to mlogit
- Both are covered in the R tutorial - only nnet is discussed here


## Estimating a Multinomial Logit in R

- Best practice is to always specify a new variable in your data frame to set the baseline category using the relevel function
- df\$new_outcome <- relevel(df\$outcome, ref = "Outcome Category")


## Estimating a Multinomial Logit in R

- Using the releveled outcome variable, can then run your multinomial logistic regression using multinom()
- multinom(formula, data, ..., Hess, censored, ...)
- Mostly standard options, only exception being Hess = TRUE/FALSE which you'll need to specify to TRUE


## Estimating a Multinomial Logit in R

- multinom(releveled_outcome ~ IV1 + IV2 + ..., data=df, Hess=TRUE)


## Estimating a Multinomial Logit in R

- multinom(releveled_outcome ~ IV1 + IV2 + ..., data=df, Hess=TRUE)
- Outcome here is a three category vote choice in the 1997 British Election - Liberal Democrats, Labour Party, Conservative Party
- Baseline is Liberal Democrats in the following example

```
Cal1:
multinom(formula = voteD ~ gender + age + economic.cond. national +
    economic.cond. household, data = beps, Hess = TRUE)
Coefficients:
\begin{tabular}{rrrrr} 
(Intercept) & gender & age economic. cond. national & economic. cond. household \\
0.9895601 & -0.088542495 & 0.016877636 & -0.4461977 & -0.04890819 \\
-1.4964031 & -0.004513461 & -0.001296854 & 0.4633300 & 0.23645912
\end{tabular}
Residual Deviance: 2981.004
AIC: 3001.004
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Cal1:
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Coefficients:
\begin{tabular}{lrrrrr} 
& & & age & economic. cond. national & economic. cond. household \\
& (Intercept) & gender & -0.4461977 & -0.04890819 \\
Conservative & 0.9895601 & -0.088542495 & 0.016877636 & 0.4633300 & 0.23645912
\end{tabular}
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- Note that there are two sets of coefficients in these models
- These are in comparison to the baseline category


## Estimating a Multinomial Logit in R

```
Ca11:
multinom(formula = voteD ~ gender + age + economic.cond. national +
    economic.cond.household, data = beps, Hess = TRUE)
Coefficients:
\begin{tabular}{lrrrrr} 
& gender & age economic. cond. national economic. cond. household \\
& (Intercept) & 0.085542495 & 0.016877636 & -0.4461977 & -0.04890819 \\
Conservative & 0.9895601 & -0.08859 & 0.23645912
\end{tabular}
Residual Deviance: 2981.004
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```

- Note that there are two sets of coefficients in these models
- These are in comparison to the baseline category
- nnet does not provide $p$-values after estimation


## Estimating a Multinomial Logit in R

- To find statistical significance:
- z_score < - summary(multinom_object)\$coefficients / summary(multinom_object)\$standard.errors
- p_value $<-(1$ - pnorm(abs(z_score), 0,1$)) * 2$


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- p_value $<-(1$ - pnorm(abs(z_score), 0,1$)) * 2$
- This output will take the form of a matrix
- This isn't necessary for stargazer, as the function will calculate significance for you


## Multinomial Logit Results

## Table: Effect of Perception of Economic Conditions, Gender, and Age on Vote Choice in 1997 British Elections

| Baseline Category: | Liberal Democrat |  | Labour |  | Conservative |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Conservative | Labour | Conservative | Liberal Democrat | Labour | Liberal Democrat |
| Male | $\begin{aligned} & -0.089 \\ & (0.146) \end{aligned}$ | $\begin{aligned} & -0.005 \\ & (0.134) \end{aligned}$ | $\begin{aligned} & -0.084 \\ & (0.129) \end{aligned}$ | $\begin{gathered} 0.005 \\ (0.134) \end{gathered}$ | $\begin{gathered} 0.084 \\ (0.129) \end{gathered}$ | $\begin{gathered} 0.089 \\ (0.146) \end{gathered}$ |
| Age | $\begin{gathered} 0.017^{* * *} \\ (0.005) \end{gathered}$ | $\begin{aligned} & -0.001 \\ & (0.004) \end{aligned}$ | $\begin{aligned} & 0.018^{* * *} \\ & (0.004) \end{aligned}$ | $\begin{gathered} 0.001 \\ (0.004) \end{gathered}$ | $\begin{gathered} -0.018^{* * *} \\ (0.004) \end{gathered}$ | $\begin{gathered} -0.017^{* * *} \\ (0.005) \end{gathered}$ |
| Perception of National Economic Health | $\begin{gathered} -0.446^{* * *} \\ (0.090) \end{gathered}$ | $\begin{aligned} & 0.463^{* * *} \\ & (0.086) \end{aligned}$ | $\begin{gathered} -0.910^{* * *} \\ (0.083) \end{gathered}$ | $\begin{gathered} -0.463^{* * *} \\ (0.086) \end{gathered}$ | $\begin{aligned} & 0.910^{* * *} \\ & (0.083) \end{aligned}$ | $\begin{aligned} & 0.446^{* * *} \\ & (0.090) \end{aligned}$ |
| Perception of Household <br> Economic Health | $\begin{aligned} & -0.049 \\ & (0.083) \end{aligned}$ | $\begin{aligned} & 0.236^{* * *} \\ & (0.077) \end{aligned}$ | $\begin{gathered} -0.285^{* * *} \\ (0.075) \end{gathered}$ | $\begin{gathered} -0.236^{* * *} \\ (0.077) \end{gathered}$ | $\begin{aligned} & 0.285^{* * *} \\ & (0.075) \end{aligned}$ | $\begin{gathered} 0.049 \\ (0.083) \end{gathered}$ |
| Constant | $\begin{aligned} & 0.990^{* *} \\ & (0.451) \end{aligned}$ | $\begin{gathered} -1.496^{* * *} \\ (0.434) \end{gathered}$ | $\begin{aligned} & 2.486^{* * *} \\ & (0.413) \end{aligned}$ | $\begin{aligned} & 1.497^{* * *} \\ & (0.434) \end{aligned}$ | $\begin{gathered} -2.486^{* * *} \\ (0.413) \end{gathered}$ | $\begin{gathered} -0.990^{+*} \\ (0.451) \end{gathered}$ |
| N | 1525 | 1525 | 1525 | 1525 | 1525 | 1525 |
| AIC | 3,001.004 | 3,001.004 | 3,001.004 | 3,001.004 | 3,001.004 | 3,001.004 |

## Estimating a Multinomial Logit in R

- Can use the predicted probabilities procedure from last week to create predicted probability figures



## Estimating a Multinomial Logit in R

- Can use effects package to create the same graph with confidence intervals

Effect of Perception of National Economic Health on Vote Choice: Baseline of Conservative


## Estimating a Multinomial Logit in R

- If correctly specified, the baseline category should only affect the appearance, not the substance of predicted probabilities figures


Figure: Predicted Probabilities by Different Baseline Categories

## Estimating a Multinomial Logit in R

- Can also use the results from the Effect () command to create ggplots with confidence intervals
- Requires a good deal of understanding in ggplot, but is possible


## Independence of Irrelevant Alternatives

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## Independence of Irrelevant Alternatives

- Calculating a multinomial logit requires making the independence of irrelevant alternatives assumption
- For illustration, consider that we divide one of the original 3 categories from our party example into two separate categories
- Such that we have a 4 category dependent variable:

1. (A) Acción Democrática
2. (B) Bolivarian Movement
3. (C) COPEI
4. (D) Democrático Party

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- More formally, can we assume $A L L$ of the following:

1. $\operatorname{Pr} A$ is unchanged
2. $\operatorname{Pr} B=\operatorname{Pr}($ Bol.Mov. $)+\operatorname{Pr}($ Dem. $)$
3. $\operatorname{Pr} C$ is unchanged

## Independence of Irrelevant Alternatives

- Can we simply assume that the probabilities of choosing an alternative party remain consistent from the earlier calculation?
- More formally, can we assume ALL of the following:

1. $\operatorname{Pr} A$ is unchanged
2. $\operatorname{Pr} B=\operatorname{Pr}($ Bol.Mov. $)+\operatorname{Pr}($ Dem. $)$
3. $\operatorname{Pr} C$ is unchanged

- The sample of observations remains same with $\mathrm{N}_{B}=$ $\mathrm{N}_{(B)}+\mathrm{N}_{(D)}$


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- If IIA is violated, then the errors are correlated


## Independence of Irrelevant Alternatives

- However, our potential problem (and the IIA assumption) has nothing to do with the sample of observations, but rather with the characteristics in choosing alternatives
- The IIA assumption involves potential correlation of the error terms (which are themselves assumed to be non-correlated)
- If IIA is violated, then the errors are correlated
- This leads to inconsistent estimates


## Independence of Irrelevant Alternatives

- To illustrate, let us define the probability of voting for Acción Democrática (A) before the introduction of the new alternative:

$$
\operatorname{Pr} A=\frac{e^{\mathbf{X} \beta_{A}}}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{B}}}
$$

- If we include a new alternative, and if that alternative is irrelevant, then we simply add a new category (not a problem)

$$
\operatorname{Pr} A=\frac{e^{\mathbf{X} \beta_{A}}}{1+e^{\mathbf{X} \beta_{A}}+e^{\mathbf{X} \beta_{(\text {Bol.Mov. })}}+e^{\mathbf{X} \beta_{(\text {Dem. })}}}
$$

## Independence of Irrelevant Alternatives

- However, if the alternative theoretically should not have an impact, but in reality does because $\beta_{B}=\beta_{\text {Bol.Mov. }}=\beta_{\text {Dem. }}$. then we have a problem because the new probabilities become:

$$
\operatorname{Pr} A=\frac{e^{\mathbf{x} \beta_{A}}}{1+e^{\mathbf{x} \beta_{A}}+2 e^{\mathbf{x} \beta_{B}}}
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- For many (possibly most) political phenomena, adding a new alternative often causes problems for our inferences if we rely on multinomial logit
- Therefore we need to find alternative methods of estimation


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## Independence of Irrelevant Alternatives

- Determining whether a violation of the IIA assumption has occurred, essentially involves testing whether two outcomes (alternatives) can be combined
- If category $m$ is indistinguishable from category $n$ (i.e. the Bolivarian Movement and Democrático Party), then we can test whether the coefficients are equal
- Formally, we test the following null hypothesis:
- $\mathrm{H}_{0}: \beta_{m}=\beta_{n}$ or $\beta_{m}-\beta_{n}=0$ or $\left(\beta_{1, m \mid j}-\beta_{1, n \mid j}\right)=0$
- where j is the baseline category


## Testing for IIA Violations

- Hausman Test
- Run fully specified model (including all categories minus a baseline) and save results


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- Recall that Hausman test is distributed $\chi^{2}$ and is calculated using the following:
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## Testing for IIA Violations

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- In R this is done with hmftest() after mlogit() assignment
- Specify an unconstrained and constained mlogit object
- hmftest(unconstrained, constrained)


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- Discussed in the tutorial


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